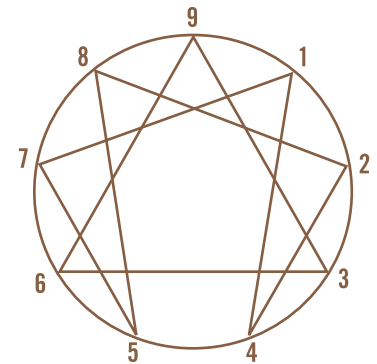


Book Club Questions for *The Career Within You*

- A. Which of the nine career types do you recognize in people you have worked with?
- B. Do you see yourself in more than one career type? How do you alter your personality and work style for different bosses, co-workers, or clients?
- C. Which cartoons did you laugh at the most? Which cartoons hit a chord for you or remind you of someone you know?
- D. Which characters in the book inspired you? Can the strength of another type help you with something your own type is weak in?
- E. What parts of your personality led you to your present career? For example, the Questioner side of Mary Dawn, concerned about caring for people at risk of illness and disease, influenced her to become a nurse. The Observer side of her loved the analytical interpretation of lab values, so she later pursued scientific research with the field of nursing.
- F. According to Enneagram theory, each career type has a tendency to lean at times toward two other particular types besides its wings. Do you notice yourself behaving more like one of these types that are connected to yours when you are unusually stressed or relaxed?

1. The Perfectionist tends toward the Adventurer and the Romantic.
2. The Helper tends toward the Asserter and the Romantic.
3. The Achiever tends toward the Questioner and the Peace Seeker.
4. The Romantic tends toward the Helper and the Perfectionist.
5. The Observer tends toward the Adventurer and the Asserter.
6. The Questioner tends toward the Achiever and the Peace Seeker.
7. The Adventurer tends toward the Perfectionist and the Observer.
8. The Asserter tends toward the Observer and the Helper.
9. The Peace Seeker tends toward the Questioner and the Achiever.



- G. The nine personality types are sometimes organized according to three types of intelligence: emotional intelligence, mental intelligence, and body intelligence. What differences in point of view do you notice between the “heart” types (leaning on their emotional intelligence—Helpers, Achiever & Romantics), “head” types (leaning on their mental intelligence—Observers, Questioners & Adventurers), and the “body” types (leaning on their gut instinct—Asserters, Peace Seekers & Perfectionists)?